



Full Contact Event

BY FINLANTERN

**FOR FUND SELECTORS
ONLY!**



Organized by





The Concept

Full Contact events by FinLantern represent a unique opportunity of matching between leading **Asset Management firms** with unique and innovative strategies and a number of **selected and qualified Fund Selectors**, looking for new investment opportunities.

Full Contact events are 2-day/2-night events which take place every 3-4 months in **wonderful locations** with an historical and cultural interest, in Switzerland or northern Italy.

The Formula

A **FULL CONTACT** event is a combination among:



➤ 1-on-1 meetings/workshops = business opportunities



➤ Networking times = relationship



➤ Entertainments = emotion

The FULL CONTACT GOAL:

To create a familiar environment of trust and confidence able to facilitate any investment decision process, and where emotion have the power to be linked to durable memories and durable relationships

The first Meeting

- **19th - 21st September, 2018**
- Place: **Rezzato (Brescia, Italy)**
- Venue: **Villa Fenaroli Palace Hotel**
- Website: **www.villafenaroli.it**



Villa Fenaroli Palace Hotel



- **9 Sponsors**
- **35 Fund Selectors**
- **100+ 1-on-1 Meetings / Workshops**
- **6 Networking times**
- **3 entertainment activities**

One of the most renowned villas of the XVIII century in Lombardy

Villa Fenaroli represents a fantastic venue outside classic financial centers, in order to facilitate matching in a private and luxury environment, right in the middle of the Franciacorta region (famous for its vineyards) and Garda Lake area (with jewels such as Sirmione and its therms).

The next Meetings

GENOVA

27th - 29th March, 2019

FinLantern 10-year anniversary celebration



MARANELLO (BO)

3rd - 5th July, 2019



BRESCIA

11th - 13th September, 2019



“Full Contact” Emotion

GENOVA

The Gala Dinner “in” the shark pool



MARANELLO (BO)

Ferrari test drive
F1 simulator competition

BRESCIA

Wine tasting in the Franciacorta region



... and much more!

Sponsor Package

The **Full Contact Event (with Fund Selectors)** offers to a limited number of **leading Asset Management firms (from 5 to 10)** the unique opportunity to set out their products and explain their investment strategies to a highly qualified and selected audience.

FinLantern, in partnership with important institutions, will invite around **30-40 top Fund Selectors** who will be engaged in 1-on-1 meetings, workshops and exclusive networking activities with our Sponsors.

The **TARGET** is represented by only:

- Decision Makers with a quick investment decision process
- Fund Selectors
- Family Officers
- Independent Fee Only Advisors
- Independent Wealth Managers
- CIOs of Small-medium banks (BCC, Saving banks)

Full Contact Event

In a world that is more and more virtual, personal **one-on-one meetings** between selected investors and fund managers remain the best way to establish **profitable relationships** based on **reciprocal trust**.

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Program (draft)

Day 1

From 14:00 - **Arrival & Registration** of delegates

19:00 - **Welcome Cocktail**

20:00 - **Speed Dating** session

20:30 - **Networking Dinner**

Day 2

09:00 - **Briefing & Delivery of Meeting Agendas**

09:30 - **Planned Meetings** (session 1)

12:30 - **Business lunch**

14:30 - **Planned Meetings** (session 2)

16:30 - **Entertainments / Networking times**

20:30 - **Gala Dinner**

Day 3

Within 12:00 - check-out

09:00 - **Planned Meetings** (session 3)

12:30 - **Business lunch**

14:00 - **End of works** & free time

The Sponsorship Pack

- **N. 2 double rooms for 2 nights** (full board)
- **Organization of a full 1-on-1 meetings/workshops agenda**
- **Speed Dating presentation (90 sec.)**
- **Distribution of “welcome gifts”** and promotional material to all delegates
- **Welcome Cocktail & Gala Dinner**
- **Networking activities & Entertainments** (networking apero, wine tasting, city tours, team building activities ...)
- **List of all Fund Selectors** with contact info
- **FinLantern Community** Premium profile:

<http://community.finlantern.com>



The Sponsorship Fees

	Full Pack	Small Pack*
Single Full Contact event:	€9,900	€3,000
N. 2 Full Contact events: (10% discount)	€17,820	€5,400
N. 3 Full Contact events: (15% discount)	€25,245	€7,650

* **Small pack** : n. 1 double room included / without planned 1-on-1 meeting agenda / Exhibition desk

OPTIONAL

- ☐ **Additional single room for n. 2 nights (F.B.) :** €500
- ☐ **Additional double room for n. 2 nights (F.B.) :** €750
- ☐ **Transfers** (from/to airports or train stations): **ask a quotation**

The Fund Selector Incentive Package includes:

- **1 double room full board for 2 days** (with an eventual companion included)
- **Welcome gifts** (from Sponsors)
- **Welcome Cocktail**
- **Gala Dinner and networking events** with Sponsors
- **Entertainments**

The Fund Selectors' Obligations:

- Availability to take part to **1-on-1 meetings and/or workshops with Sponsors** on both days
- Attendance to the **Gala Dinner** and other **networking events**
- Registration to the **FinLantern Community**: <http://community.finlantern.com>

Contacts



FinLantern

Corso Elvezia, 10
6900 Lugano (CH)

Riccardo Esposito **CEO**

+41 (0)91 224 72 50

+41 (0)79 2265496

Riccardo@FinLantern.com

Introducing Team

Bernardo Calini - Head of Introducing Services

Bernardo@FinLantern.com

Organization Team

Events@FinLantern.com

+41 (0)91 224 72 50