



Full BY FINLANTERN Investors

FOR FUND SELECTORS
ONLY!



Organized by



In collaboration with





The Concept

Full Investors events represent a unique opportunity of matching between leading **Asset Management firms (from 6 to 10)** with successful and innovative strategies and a number of **highly selected and qualified Fund Selectors (35-50)**, looking for new investment opportunities.

Full Investors events are 2-day/2-night events which take place every 3-4 months in **wonderful locations** with an historical and cultural interest, in Switzerland or northern Italy.

The Formula

A **FULL INVESTORS** event is a combination among:



➤ 1-on-1 meetings/workshops = business opportunities



➤ Networking times = relationship



➤ Entertainments = emotion

The FULL INVESTORS GOAL:

To create a familiar environment of trust and confidence able to facilitate any investment decision process, and where emotion have the power to be linked to durable memories and durable relationships

The target

FinLantern, in collaboration with **FD - Fiduciaria Digitale** and other important institutions, will invite around **35-45 top Fund Selectors** who will be engaged in 1-on-1 meetings, workshops and exclusive networking activities with our Sponsors.

The **TARGET** is represented by only:

- Decision Makers with a quick investment decision process
- Fund Selectors
- Family Officers
- Independent Fee Only Advisors
- Independent Wealth Managers
- CIOs of Small-medium banks (BCC, Saving banks)

Full Contact Event

In a world that is more and more virtual, personal **one-on-one meetings** between selected investors and fund managers remain the best way to establish **profitable relationships** based on **reciprocal trust**.

Organized by



The Value of the partnership with



FIDUCIARIA DIGITALE
L'ALTRO MODO DI AMMINISTRARE

FinLantern has selected FD-Fiduciaria Digitale in order to solve the issue of the purchase execution of Alternative and non-Alternative funds in Italy, in a easy, secured, technological, compliant and tax efficient way.

WHO IS FD - Fiduciaria Digitale

FD Fiduciaria Digitale is listed in the Albo delle Società Fiduciarie e di Revisione with the Decision Decree of the Ministry of Economic Development.

"We look after and administer your assets by bringing together the advantages of an authorized trust with those of digital. Thanks to our technological platform, to our video-signature system and to our Team you can operate directly from your Smartphone. Sign a trust mandate in video call, choose your investment, sign it. Having your documents is easy, safe and always available."

ABOUT THE THE DIGITAL PLATFORM

Thanks to the digital platform and the FD Fiduciaria Digitale team, no paper documents are required; you only need a Smartphone and you do everything when you want, where you want.

More info: <https://www.fdfiduciariadigitale.it/en/the-digital-platform/>



The Value of the partnership with



FIDUCIARIA DIGITALE
L'ALTRO MODO DI AMMINISTRARE

The issue:	The FD solution:
Does your bank prevent you to buy a fund which you or your clients are interested in?	No problem! FD platform permits the subscription in execution only, often overcoming banking channel in Italy
Are you meeting some fiscal issues when buying an <u>Alternative</u> fund?	FD will act as a withholding tax agent ("sostituto di imposta") and will not require you to fill any fiscal duty (i.e . RW section or management of withholding taxes)
Do you need an efficient vehicle from a fiscal point of view to manage Plus with Minus (tax compensation)?	Fantastic! All assets and investments bought via a fiduciary mandate with FD are absolutely able to compensate Capital Gains with Capital Losses (including funds)
Are you tired to pay <u>subscription fees and commissions</u> to banks?	FD platform is based on an yearly flat fee and does not require any commission for the purchase/sale of a fund
Are you looking for <u>new investment opportunities</u> ?	FD, jointly with FinLantern, will give you access to a selected number of funds with unique and innovative strategies
Are you worried about the <u>waste of time</u> linked to the "bureaucracy" of contracts and execution?	With FD you only need a Smartphone and, thanks to video-call and electronic signature, you do everything when you want, where you want. Having your documents is easy, safe and always available.

The first Meeting

- **19th - 21st September, 2018**
- Place: **Rezzato (Brescia, Italy)**
- Venue: **Villa Fenaroli Palace Hotel**
- Website: **www.villafenaroli.it**



Villa Fenaroli Palace Hotel



- **9 Sponsors**
- **35 Fund Selectors**
- **100+ 1-on-1 Meetings / Workshops**
- **6 Networking times**
- **3 entertainment activities**

One of the most renowned villas of the XVIII century in Lombardy

Villa Fenaroli represents a fantastic venue outside classic financial centers, in order to facilitate matching in a private and luxury environment, right in the middle of the Franciacorta region (famous for its vineyards) and Garda Lake area (with jewels such as Sirmione and its therms).

The next Meetings

GENOVA

27th - 29th March, 2019

FinLantern 10-year anniversary celebration



MARANELLO (MO)

3rd - 5th July, 2019



BRESCIA

11th - 13th September, 2019



“Full Investors” Emotion

GENOVA

The Gala Dinner “in” the shark pool



MARANELLO (MO)

Ferrari test drive
F1 simulator competition

BRESCIA

Wine tasting in the Franciacorta region



... and much more!



Program (draft)

Day 1

From 14:00 - **Arrival & Registration** of delegates

19:00 - **Welcome Cocktail**

20:00 - **Speed Dating** session

20:30 - **Networking Dinner**

Day 2

09:00 - **Briefing & Delivery of Meeting Agendas**

09:30 - **Planned Meetings** (session 1)

12:30 - **Business lunch**

14:30 - **Planned Meetings** (session 2)

16:30 - **Entertainments / Networking times**

20:30 - **Gala Dinner**

Day 3

Within 12:00 - check-out

09:00 - **Planned Meetings** (session 3)

12:30 - **Business lunch**

14:00 - **End of works** & free time

The Fund Selector Incentive Package includes:

- **1 double room full board for 2 days** (with an eventual companion included)
- **Welcome gifts** (from Sponsors)
- **Welcome Cocktail**
- **Gala Dinner and networking events** with Sponsors
- **Entertainments**
- **1-month FREE TRIAL on “FD – Fiduciaria Digitale” Platform**
- **A customized training course about “tax consolidation” by “FD – Fiduciaria Digitale”**

The Fund Selectors' Obligations:

- Availability to take part to **1-on-1 meetings and/or workshops with Sponsors** on both days
- Attendance to the **Gala Dinner** and other **networking events**
- Registration to the **FinLantern Community**: <http://community.finlantern.com>

Contacts



FinLantern

Corso Elvezia, 10
6900 Lugano (CH)

Riccardo Esposito **CEO**

+41 (0)91 224 72 50

+41 (0)79 2265496

Riccardo@FinLantern.com

Introducing Team

Bernardo Calini - Head of Introducing Services

Bernardo@FinLantern.com

Organization Team

Events@FinLantern.com

+41 (0)91 224 72 50